

Tourism

California's Tourism Industry Sets Records In 2016

Page 2

Access to Capital

- 6 Solid Tips for Veterans in Need of a Loan
- 5 Tips to Improve Your Odds of Getting a Small Business Loan

Page 3

Sub-Bid Request Ads

- Northern California
 - Southern California
 - Long Island, New York (Suffolk Co.)
 - Brooklyn/Queens, New York
- California Pages 4-6, 11

Public Legal Notices

- City & County of San Francisco Outreach
 - Parking Lot 3 Renovation
 - Rinconada Reliability Improvement Project
 - Fictitious Business Name Statements
 - Abandonment of Fictitious Business Name
- Page 8, 10

SMALL BUSINESS

EXCHANGE

Vol 33, Edition 7 • May 4, 2017

Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

2.5 Million Small Businesses Are Owned by American Military Vets



Image Credit: Shutterstock

By David William

The U.S. Small Business Administration's Office of Advocacy recently released an encouraging report on veteran-owned businesses. The report, which is based on the latest available data from the U.S. Census Bureau's 2012 Survey of Small Business Owners (released December 2015 and February 2016), shows about 2.52 million businesses in the U.S. majority-owned by veterans.

Almost all of these veteran-owned businesses at the time (99.9 percent) were small businesses.

U.S. Veteran Owned Business Statistics

According to the SBA report entitled "Veteran-Owned Businesses and Their Owners (PDF)," small business firms owned by veterans employed 5.03 million people, had an annual payroll of \$195 billion and receipts of \$1.14 trillion. The veteran-owned firms represented 9.1 percent of all U.S. businesses.

California, Texas and Florida had the most veteran-owned businesses respectively, while the highest percent of veteran-owned businesses in their populations were found in South Carolina, New Hampshire and Virginia. Other highlights from the study include:

- Nearly 30 percent of all veteran-owned firms were in two industry groups: construction and the professional, scientific and technical services group.
- The industry with the largest share of veteran-owned firms was finance and insurance (13.2 percent), followed by transportation and warehousing (12.1 percent), and construction (11.4 percent).

Continued on page 6

The fastest-growing group of entrepreneurs in America

By Amy Haimerl

The number of businesses owned by African American women grew 322% since 1997, making black females the fastest growing group of entrepreneurs in the U.S.

Overall, the number of women-owned businesses grew by 74% between 1997 and 2015—a rate that's 1.5 times the national average, according to the recently published "2015 State of Women-Owned Businesses Report" commissioned by American Express Open. Women now own 30% of all businesses in the U.S., accounting for some 9.4 million firms. And African American women control 14% of these companies, or an estimated 1.3 million businesses. That figure is larger than the total number of firms owned by all minority women in 1997, the report found.

"The only bright spot in recent years with respect to privately-held company job growth has been among women-owned firms," according to the report. These businesses have added an estimated 340,000 jobs to the economy since 2007, while employment at companies owned by men (or with equally shared ownership) has declined.

None of this surprises Margot Dorfman, CEO of the U.S. Women's Chamber of Commerce. Her organization has seen an uptick in membership from black women entrepreneurs.

"We attribute the growth in women-owned firms to the lack of fair pay, fair promotion, and family-friendly policies found in corporate America," she said. "Women of color, when you look at the statistics, are impacted more significantly by all of the negative factors that women face. It's not surprising that they have chosen to invest in themselves."

The highest concentrations of black woman-owned businesses are in Georgia, Maryland, and Illinois, but African American women are launching companies in growing numbers across the country. In Detroit, where city leaders, foundations, and even President Obama have promoted entrepreneurship as an economic development tool, a tiny nonprofit is making outside efforts at



Image By: delightimages.com

helping black women become business owners. Since it was formed in 2012, the Build Institute has graduated nearly 600 students from its eight-week courses, which teach the basics of starting and running a business, including such topics as money management and how to determine your break-even point. Nearly 70% of those students are women, and 60% of them identify as a member of a minority group.

"Our typical participant is an African-American woman," said April Boyle, the group's executive director. "It was very intentional from the very beginning to be inclusive, because when we started we saw a gap. There was a lot of attention on high-scale, high-growth technology companies but not a lot of support for community and Main Street entrepreneurs. I'm now seeing this pipeline of people getting their feet wet with a bakery or craft entrepreneurship, and it's whetting their taste buds and really helping them to understand how to build companies and create wealth."

Danielle Smith launched Detroit Maid in 2013 after she couldn't find a cleaning service that was willing to take work assignments in Detroit. "Firms that were just two or three miles away in the suburbs wouldn't come into the city. It made me angry," she said. "And I was sure I wasn't the only Detroiter who wanted some kind of basic service."

So the self-described neat freak opened a cleaning service. Smith said it was scary going out on

her own after working in corporate America as a brand and marketing executive, but she derived strength from the Build Institute and her parents, who owned a pizza shop when she was growing up.

"My brothers and I did everything from bus tables to pour coffee," Smith said. "I learned a lot about entrepreneurs: the good stuff, the bad stuff, the ugly stuff."

For its part, the Build Institute taught Smith the "technical stuff" and gave her advice on how to market and brand her services, including creating a special 40-point checklist she calls the "maid-if-esto" to help customers understand what goes into a basic cleaning. Making that simple and understandable has helped with clients, she said.

Smith's first customer was Paramount Pictures, which was in Detroit filming Transformers: Age of Extinction. The company found her through a Google search and asked Smith to put together a proposal. She did and got the contract. Since then, she has hired four part-time employees and has worked on nearly 300 accounts, both commercial and residential, and is looking at revenue of approximately \$80,000 in 2015, more than double last year.

Smith is unusual among entrepreneurs of any race or gender in that she employs more than just herself. Just 10% of women-owned businesses, and approximately 20% of men-owned firms, have employees. Firms owned by women employ just

Continued on page 8

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Tourism

California's Tourism Industry Sets Records In 2016

Industry fuels the state's economy as it experiences seventh straight year of growth



Traveler spending in 2016 injected a record \$126 billion into the Golden State's economy, Visit California announced today as the industry marked the first-ever California Tourism Month. Tourism in California generated \$10.3 billion in tax revenue and supported 1.1 million jobs last year, further solidifying tourism's role as a key economic driver for the Golden State.

According to the annual economic impact report released by Visit California and Dean Runyan Associates, 2016 marks the seventh consecutive year of growth for the Golden State's travel and tourism industry. California traveler spending grew 3.2 percent, out-indexing the nation by nearly a percentage point.

"This report shows that tourism is a powerhouse that generates community benefits and economic value for all Californians," said Visit California Presi-

dent and CEO Caroline Beteta. "California Tourism Month provides an opportunity to celebrate tourism as an important pillar of our economy, and highlight an effective and dynamic industry that remains a vital asset in all regions of the state."

The report – using data on the statewide and local economic impacts of tourism in California from 1992 to 2016 – shows that in the past 25 years, travelers in California have spent nearly \$2.16 trillion, created more than 410,000 jobs, and generated more than \$165.3 billion in local and state tax revenues.

Visit California is a statewide organization that works with local partners across the state to develop and implement innovative global marketing programs that instill a desire for travelers to experience the California dream. Successful global marketing campaigns reach targeted domestic and international visitors in 14 markets including China, Mexico, Canada and the United Kingdom. These cutting-edge marketing efforts inspire travelers to visit California, where they stimulate California's economy and sustain valuable jobs around the state.

The release of this report is part of California Travel and Tourism Month, which occurs every May following a resolution enacted by the California State Legislature last year. Next week, California celebrates National Travel and Tourism Week when destinations in the Golden State will join communities across the nation to host events that communicate and celebrate the importance of sustaining the travel industry.

Visit California is a nonprofit organization with a mission to develop and maintain marketing programs – in partnership with the state's travel industry – that keep California top-of-mind as a premier travel destination. According to Visit California, spending by travelers totaled \$126.3 billion in 2016 in California, directly supporting 1.1 million California jobs and \$10.3 billion in state and local tax revenues. For more information about Visit California, go to www.travelmattersca.com. For story ideas, media information, downloadable images, video and more, go to www.media.visitcalifornia.com. Follow Visit California on Twitter at @VisitCANews.

SOURCE: Visit California



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm

Business Growth

Oakland is quietly taking a growing share of Bay Area business

By Hunter Ruthven

While San Francisco rightly attracts attention for its role in cultivating fast-growing businesses, Oakland is building a community of entrepreneurs happy to be out of the limelight.

Since the likes of Hewlett Packard began the Silicon Valley trend back in the 1940s, Northern California has become a hotbed for enterprise talent and explosive business growth.

No city has become more synonymous with technology, venture capital and billion-dollar valuations than San Francisco. However, on the other side of the bay, Oakland is developing a burgeoning business district populated in equal measure by people tired of the surging cost of living and those looking to grow under the radar.

During a trip to the Bay Area in February, Real Business was able to meet some local businesses

first hand and find out what the unique characteristics of the area are – and why owners feel there has never been a better time to pick Oakland over San Francisco.

While the likes of Uber and Pandora are examples of billion-dollar businesses with a footprint in the city, clothing brand Oaklandish is an SME that has its roots in the area – and is pretty proud of that.

Milton Williams, community coordinator at the company, sat down with us at the brand's downtown shop to answer some questions.

"Oakland has inspired Oaklandish since day one," Williams said. "Oaklandish started in 2000 as a grassroots art project dedicated to showcasing individuals and movements that originated within city limits. As Oaklandish has evolved, so have our products, but that original tribute to the city's legacy remains. Simply put, Oaklandish could not happen anywhere else but Oakland."

One trend that kept cropping up as our group travelled around Oakland, as part of a trip with Norwegian Airlines, was the strong sense of community that exists in the area.

In fact, research conducted in 2013 found that the city was the most diverse in the US with a population of more than 400,000 – beating out the likes of Sacramento, New York and Chicago, which also scored well.

"Oakland is one of the most diverse cities in the US, and that diversity is reflected in our employees. We bring a great variety of viewpoints together, and that creates a company that is always ready to experiment and innovate while bringing all our varying skills to the effort. Also, we get 260 sunny days a year, so that makes for happy coworkers," Williams went on to say.

Visit the link below for the full article: www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1990&pageID=25

SOURCE: <http://realbusiness.co.uk>



Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Sales & Production Manager:
Nabil Vo
nvo@sbeinc.com

Diversity Outreach Manager
Rosalee Vivanco
rvivanco@sbeinc.com

Graphics Design:
Tyler Chen
tchen1129@gmail.com

Marketing
Tim Rosaire
tim.rosaire@earthlink.net

Webmaster:
Umer Farooq
umer@octadyne.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

Marketing:
Kim Johnson
kjita1@gmail.com

SBE Northeast Manager
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

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Access to Capital



6 Solid Tips for Veterans in Need of a Loan

By Jeanine Skowronski

U.S. military members transitioning out of service can find themselves facing many unique money challenges. After all, duty to one's country can understandably push personal money management to the back burner. Fortunately, there are steps veterans can take to secure the funding they need to achieve their financial goals.

Here are some tips for veterans looking to secure a mortgage, small business loan or other types of financing.

1. Know What Federal Benefits Are Available

There are programs out there designed to help veterans and their families overcome the various money challenges that can arise when a family member is on active duty. For instance, veterans are eligible for VA home loans, which often feature no down payment, no mortgage insurance and flexible underwriting requirements. And there are various grants, loans and business development programs backed by the U.S. Small Business Administration that can help former military members and budding entrepreneurs.

Veterans can get acquainted with the general benefits available to them on the Veterans Benefits Administration website. Prospective entrepreneurs can begin looking into business financing by checking out the Small Business Administration's Office of Veterans Business Development online.

2. Research All of Your Options

That's not to say veterans should limit themselves to federal loan programs. For instance, when it comes to mortgages, "to be sure, VA loans aren't the right fit for every veteran," Chris Birk, a Credit.com contributor and director of education for Veterans United, a VA loan lender, said. "Understanding all of your mortgage options is also key to

getting the best deal possible. Even veterans with sterling credit and a 20% down payment would benefit from comparison shopping between conventional and VA loans."

3. Consider Financial Institutions That Cater to Vet

If you do decide to go for a VA loan to buy a home, consider finding a mortgage lender who knows the ins and outs of that type of financing.

"VA loan market share has soared over the last decade, but it's still a niche product for many lenders and real estate professionals," Birk said. "Working with companies and professionals who know the ins and outs of VA loans can help ensure veterans get the most from this benefit."

Similarly, you can look into finding a credit card issuer or bank that caters to former and current military members. (We've got a list of some of the better military credit cards here to help you get you started on your search.)

And there are several startups, venture capitalist funds and, even, angel investors out there that offer small business financing exclusively to veterans and military members that may prove worthwhile, depending on your financial situation.

4. But Be Sure to Assess Your Finances Holistically

We say "depending on your financial situation" because it's important to consider factors beyond your status as a veteran when making money decisions. Take credit cards as an example. Ultimately, the right one for you will be influenced by your current financial situation or goals. For instance, if you're trying to pay a lot of debt, you might want to look into a balance-transfer credit card.

The same thing applies when exploring other financing opportunities — just because you're a veteran doesn't mean products designed for veter-



ans are going to be the ones that best need your financing needs.

5. Watch Out for Scams

Due to the money challenges some veterans face (often related to spending extended periods of time out of the country or relocating frequently), they often find themselves on a scammer's radar. That's why it's a good idea to vet any business you're thinking of getting a loan from before filling out applications. You can start by conducting a thorough search online or checking a company's status with the Better Business Bureau.

6. Brush Up Your Credit

A good credit score can make all types of financing more affordable, so it's a good idea to see where

you stand before applying for a loan. You can get a free credit report snapshot, along with two free credit scores, updated every 14 days, on Credit.com. You can also pull your free credit reports from each of the major consumer credit reporting agencies each year at AnnualCreditReport.com.

If you need to build credit, you can look into credit-builder loans or secured credit cards, which help people with thin files establish a history of using credit wisely. If you need to improve your credit, you can focus on paying down high credit card balances, disputing credit report errors and limiting applications for new credit, all of which can hurt your credit score.

SOURCE: <http://blog.credit.com>

5 Tips to Improve Your Odds of Getting a Small Business Loan

By Anna Johansson

In a perfect world, every entrepreneur would have the resources necessary to transform a killer business idea into a smashing success. However, as you know by now, that's not how it works.

In fact, having a great idea is only part of the equation: At some point, most entrepreneurs need a small business loan. Unfortunately, however, getting approved for a loan can be challenging if you don't have all of your proverbial ducks in a row.

Five tips for getting approved

When it comes to getting a small business loan, you have to put yourself in the shoes of the bank or financial institution that you're interacting with. If you were in their role, would you feel confident loaning money based on the set of circumstances and factors an applicant provided, and the interview process? Once you flip the script and look at things from their perspective, you should be able to see your situation in a less biased light.

That being said, here are a few tips for getting approved.

1. Start the process asap.

You aren't going to walk into your local bank, fill out an application, and get approved for a loan on the spot. The approval process can take weeks, if not months to unfold. That's why it's best to start the process as soon as you can. Don't wait until you need the money or you may end up with your back against the wall.

2. Deal with your credit history.

While you may desire separation between your business and personal finances, lenders will factor in your personal credit history when determining your risk level as a borrower -- there's simply no way around it.

If you're worried about this part of the process, focus on some ways to improve your credit score. According to Credit Sesame, your credit score is made up of the following five factors: payment history (35 percent), credit utilization (30 percent), credit age (15 percent), account mix (10 percent) and credit inquiries (10 percent).

As you can see, payment history and credit utilization make up the bulk of your score. By paying bills on time and using less of your approved credit line, you can bump your score up a few points in a matter

of months. Realistically, you're going to have trouble getting a small business loan from a traditional lender if you have a score of 660 or lower. Ideally, lenders want to see a score of 720 or higher.

3. Have a detailed plan for using the money.

When speaking with a lender, be very clear about how the money will be used. Giving some vague or general response about growing your business isn't going to work. The lender will want to know exactly how the money will be used in order to determine the feasibility of your application.

Every business is different, but a few of the smartest ways to use a loan include an inventory purchase, business expansion, administrative expenses and capital investments. You may also choose to refinance or pay down debts, but lenders won't always look at these uses with high regard.

4. Be organized and over-prepared.

Organization plays a key role in whether or not you'll be approved for a small business loan. If the lender asks for a specific piece of information, you need to be capable of providing it in a timely manner. A lack of organization shows that you're unprepared and risky.

The best thing you can do is over-prepare ahead of time. By having ready every possible piece of information or documentation that your lender could want, you can wow him or her with your efficiency, and take control of the process.

5. Get advice from experts.

Asking a lender for \$100,000 to grow your business is one thing. But totally different is setting up a meeting and explaining that you've met with your financial advisor, accountant and board of directors, who have determined that you need \$103,000 to expand your production facility and lower your cost of goods sold.

As mentioned, lenders want to see a specific plan. They also want to know that you aren't acting alone. They like to see that you're communicating with experts in your field and fully understand the situation.

Improve your odds.

Getting approved for a small business loan is no easy feat. The burden of proof is on you to convince the lender that you're worth the risk associated with lending money. Put yourself in these people's shoes and think about how you look.

SOURCE: www.entrepreneur.com

California Sub-Bid Request Ads

AECOM

One California Plaza . 300 S. Grand Avenue . Los Angeles, CA 90071

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works
Request for Proposals
Harbor-UCLA Medical Center Implementation Construction Management and Support Services
AED Project ID #AED7740042
Proposal due date May 10, 2017 at 2pm

AECOM is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

- Facilities Support Management Services
- Industrial and Labor Consultants
- Public Relations Services
- Construction Services - Estimating
- Construction Services – Management
- Construction Services – Scheduling
- Medical & Health Services - Medical Management Consultants & Services
- Medical & Health Services - Medical Offices, Clinics, & Hospitals
- Scheduling
- Cost Control
- LEED Certification Process
- Sustainability
- Office Administration
- Document Control
- Construction Quality
- Constructability
- BIM Implementation
- Inspection Services
- Change Management
- Progressive Design-Build Experience

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE documentation by Monday, April 24, 2017, to Elaine Lu at elaine.lu@aecom.com, or by Phone (916) 202-8424 or by fax at (714) 689-7349.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

We are an Equal Opportunity Employer

Sub-Bids Requested from qualified DBE Firms Subcontractors and Suppliers For:

STERLING RESERVOIR AND PUMP STATION

SPECIFICATION W-238B

Owner: Western Municipal Water District

Location: Riverside County, CA

Bid Date: May 31, 2017 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397 • Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Base Materials, AC Paving, Dewatering, Landscaping, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete Vaults, Masonry, Structural Steel, Miscellaneous Metals, Metal Decking, Metal Framing & Drywall, Metal Wall Panels, Roofing, Sheet Metal, Roof Hatches, Metal Doors/Frames/Hardware, Sealants, Floor Hatches, Overhead Coiling Doors, Tubular Skylights, Glazing, Painting & Coatings, Louvers, Signage, Fire Extinguishers & Cabinets, Toilet Accessories, Equipment, HVAC, Electrical and Instrumentation.

Plans and Specifications: Email your request to katie.desmith@jfshea.com.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Victor Le

Website: www.desilvagates.com

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 80 – FOR CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY, IN AND NEAR RICHMOND, EL CERRITO, SAN PABLO, PINOLE AND HERCULES, FROM ALAMEDA/ CONTRA COSTA COUNTY LINE TO ROUTE 80/4 SEPARATION,
Contract No. 04-4J3404
Federal-Aid Project ACIM-080-1(117)E,
Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER:

STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: MAY 18th, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Clearing and Grubbing/Demolition, Cold Plane Asphalt Concrete Pavement, Concrete Barrier (Anchor Block), Construction Area Signs, Alternative Crash Cushion, Develop Water Supply, Electrical, Geosynthetic Pavement Interlayer, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Roadside Signs, Delineator, Markers, Striping, Survey/Staking, SWPPP / Water Pollution Control Plan Preparation, Temporary Erosion Control, Vegetation Control, Trucking, Street Sweeping, Class 2 Aggregate Base Material, Class 2 Permeable Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Mission Bay – Blocks 29-32 and Blocks 33-34 Public Improvements Project SCOPE 1 (Third St)

Mission Bay Development Group, LLC is actively seeking General Contractors for the upcoming Mission Bay Blocks 29-32 and Blocks 33-34 Public Improvements Scope 1 (Third St) project.

The project is subject to the Office of Community Investment and Infrastructure (OCII's) 50% SBE/LBE participation goal for construction subcontracting, suppliers and truckers with first consideration given in the following order: 1) SBEs located in the project area. 2) San Francisco-based SBEs/LBEs. 3) Non-San Francisco-based SBEs which should be used to satisfy the 50% SBE participation goal only if San Francisco-based SBEs are not available, qualified, or if their bids or fees are significantly higher.

To help satisfy the 50% SBE goal, Local Business Enterprises (LBEs) certified by the City and County of San Francisco will be recognized and count towards the overall SBE goal on this project.

To search for certified LBEs/SBEs, please use: http://mission.sfgov.org/hrc_certification

The project manual and bid documents will be made available to each interested General Contractor. Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158.

Proposed scope of work for this project includes but is not limited to demolition, storm drain, low pressure water, joint trench, rough and fine grading, concrete roadbase, asphalt wearing surface, concrete curb/gutter, concrete sidewalk, irrigation, landscape, and site furnishing work.

A pre-bid conference will be held at the Construction Manager's Trailer at 410 China Basin Street, San Francisco, CA on Wednesday, May 10th, 2017 at 10:00 AM. MBE, WBE, LBE, and SBE subcontractors are strongly encouraged to attend.

For additional information, please contact Cathy Serrano at (415) 355-6644.



McGuire and Hester

9009 Railroad Avenue

Oakland, CA 94603

Phone: (510) 632-7676

Fax: (510) 562-5209

Contact: Duane Schulze
An Equal Opportunity Employer

Sub Bids Requested From Qualified
MBE, WBE Subcontractors & Suppliers for

MacArthur/Davenport
Pipeline Replacement
Project# 2099 • Location: Oakland, CA
Bid Date: May 17, 2017 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: **Cathodic Protection, Dewatering, Painting & Coating, Trucking, Sawcutting, Welding Traffic Control, Striping, Electrical, and Traffic Loops**

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Terry Zahner
 An Equal Opportunity Employer

REQUEST FOR DVBE
 SUBCONTRACTORS AND SUPPLIERS FOR:
**Fremont Access Road,
 ECE Parking Lot & Sidewalk Repairs**
 Dept. of Education CA School
 for the Deaf & CA School for the Blind
 State of California –
 Dept. of General Services
 Fremont, CA - Project No. 138450
BID DATE: May 16, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Electrical, Survey, Striping, Signage, Landscape & Irrigation, Base Rock, Asphalt, Temporary Fencing, and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Greg Souder
 An Equal Opportunity Employer

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold plane and overlay pavement, install
 Guardrail and curb ramps - Hwy 80**
 Richmond/El Cerrito/San Pablo/Pinole/
 Hercules
 Caltrans #04-4J3404
BID DATE: May 18, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Preparing Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Mike Crowley
 An Equal Opportunity Employer

REQUEST FOR
 DBE/WBE/SBE/MBE/DVBE
 SUBCONTRACTORS AND SUPPLIERS FOR:
**Evergreen Valley College
 EVC Parking Lot Remediation Phase I**
 Bid #G2010.0171
 San Jose Evergreen
 Community College District
BID DATE: May 17, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Electrical, Survey, Striping, Signage, Landscape & Irrigation, Base Rock, Asphalt, Temporary Fencing, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE/WBE/SBE/MBE/DVBE Participation. Plans & Specs are available for viewing at our office.



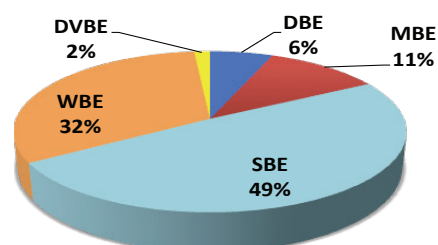
O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Mike Crowley
 An Equal Opportunity Employer

REQUEST FOR DVBE/LBE/SLBE
 SUBCONTRACTORS AND SUPPLIERS FOR:
**Oakland Technical High School
 Track & Field Resurfacing**
 Bid #15138
 Oakland Unified School District
BID DATE: May 17, 2017 @ 2:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Survey, Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE/LBE/SLBE Participation. Plans & Specs are available for viewing at our office.

AUDIENCE PROFILE
 Small Business Exchange, Inc.



**Project Name: Pier 70, Building 101
 (Roof Structural Steel Only)**
Location: San Francisco, California
Bid Date: May 31, 2017 @10:00am
Pre-Bid Conference: TBD

Nibbi Brothers has been selected as the General Contractor for the Pier 70, Building 101 project in San Francisco, CA. We are requesting bids from qualified subcontractors and suppliers including those certified with the San Francisco Contract Monitoring Department (CMD) as a local enterprise (LBE) for Division 5, Roof Structural Steel only. The project consists of renovation and tenant improvements for existing Historical Building 101 at Pier 70 in San Francisco. Existing building is a 5 story structure, approximately 60,000 sf, previously utilized as office space. Renovations include; selective demolition of existing building elements, various structural upgrades, construction of new occupied green roof terrace, renovation of historical finishes both interior and exterior, complete tenant improvements of entire building, new building addition (Café), new conveying, mechanical and electrical systems throughout. Bids are due Wednesday, May 31, 2017 @ 10:00am. To obtain bid documents please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com. For specific questions regarding this project, please email Igor Bershteyn, igor@nibbi.com.

**IN ORDER TO OBTAIN
 BID DOCUMENTS AND SUBMIT A BID,
 PLEASE CONTACT KRISTIN MEDWICK
 VIA EMAIL, [KRISTINM@NIBBI.COM](mailto:kristinm@nibbi.com)**



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:
**Peninsula Corridor Joint Powers Board (Caltrain)
 South San Francisco Station Improvements**
 Contract No. 17-J-C-063
BID DATE: May 30, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on:

Concrete & Cement, Construction Area Signs, Clear & Grub, Grading, Structure Excavation, Imported Borrow, Irrigation System, Aggregate Base, Asphalt Concrete, Portland Cement & Concrete Pavement, Concrete Structure, Waterproofing, Roadside Sign, Clean & Paint Steel, Railroad Work, Subsurface Drain, Concrete Curb & Sidewalk, Drainage Pumping Equipment, Fencing, Painted Traffic Stripe & Marking, Signal & Lighting, Bottom Dump Trucking, Hazardous Substance Removal, Demolition

Contract Documents (All Volumes) are available for download by registered vendors, at JPB's procurement website www.publicpurchase.com, at no cost. Documents can also be provided by Shimmick Construction. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Drew Weichert by email at dweichert@shimmick.com for questions on specifications.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



**8201 Edgewater Drive, Suite 202
 Oakland, CA 94621**
Phone (510) 777-5000 • Fax (510) 777-5099

DBE & SBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
 Construction of Hayward Maintenance
 Complex Project Turntable Relocation**
 Contract No. 01RQ-190
Bid Date: May 23, 2017 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: **Requesting certified DBE & SBE Subcontractor and Supplier Quotes on: Misc. Suppliers, Safety Suppliers, Asphalt Suppliers, Concrete & Cement Suppliers, Rebar Suppliers, Lumber Suppliers, Pipe Suppliers, Electrical & Signals Suppliers, Tools Suppliers, Structure Excavation, Structure Backfill, AC Paving, Aggregate Base, Aggregate Subbase, Asphalt Concrete, Paving Asphalt, Place Asphalt Concrete Dike & Misc., Concrete Structure, Minor Concrete Structure, Reinforcing Steel, Railroad Work, Reinforced Concrete Pipe, Subsurface Drain, Filter Fabric, Permeable Material, Plastic Pipe, Misc. Iron & Steel Frame, Cover & Grate, Signal & Lighting, Truck Rental, Truckers, Fuel Systems, Cutting, Construction Equipment Rental, Demolition, Fencing, Waterline Relocation**

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Jerry Blazek by email at jblazek@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Brooklyn/Queens, NY Sub-Bid Request Ad

American Bridge Company
1000 American Bridge Way • Coraopolis, PA 15108
412-631-1000 • Fax 412-631-2003

New York Department of Transportation (NYSDOT)
Contract No.: D263452

Replacement of the Kosciuszko Bridge Over Newtown Creek
Project Bid Date: Wednesday (May 24, 2017 @ 10:30 AM Eastern Local Time)
Quote/Proposal Due to American Bridge Co: Monday (May 22, 2017)

American Bridge Company is bidding this project as a Prime Contractor and is interested in receiving quotes from subcontractors, suppliers, and brokers especially from DBE firms certified by the NYS Unified Certification Program.

The main scope of the project are construction of a new cable stayed bridge over the Newtown Creek in Brooklyn/Queens. The following is a list of the available, but not limited to, subcontracting, fabrication and material supply opportunities:

Access hoists, aggregates, asphalt paving, bearings, bridge drainage, cast frames and grates, cast-in-place concrete, ready mix concrete, concrete forms, CPM scheduling services, equipment rental, electrical, fencing, fire standpipe, general construction supplies, landscaping, masonry work, micro piles, misc metals, modular joints, maintenance and protection of traffic, jobsite office trailers, overhead sign structures, steel painting, pavement markings, post tensioning, precast concrete beams/wall panels/deck panels, reinforced concrete pipe, rebar supply and installation, rodent control, stay-in-place metal deck, concrete saw cutting, shear stud installation, slip formed concrete, soil testing, vibration monitoring services, structural steel supply and erection, survey services, trucking and disposal, webcam services, janitorial services, armed/non-armed security services, etc.

This project has a 14% DBE utilization goal. If interested Drawings and Specifications can be downloaded from the NYSDOT's website:

https://www.dot.ny.gov/doing-business/opportunities/const-contract-docs?p_d_id=D263452

Drawings and Specifications can also be obtained by contacting Brandon Rosado via email at brosado@americanbridge.net or dialing 201-592-1200.

All quotes and future correspondents should be forwarded to Brandon Rosado via email at brosado@americanbridge.net or faxed to 201-592-1212.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction from the owner (including addenda thereto) and be in compliance with all federal, state, and local laws. In the event that your firm is awarded the project, you will be required to execute our standard subcontract or material supply agreement, which is available for your review upon request. Subcontractors and structural steel fabricators will be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering into a subcontract, the cost of which should be included in your quotation

American Bridge Co. and its Affiliates are Equal Opportunity Employers.

Long Island (Babylon), NY Sub-Bid Request Ad

SHEA McNally JV
BIDDING OPPORTUNITY
MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically MBE/WBE/DBE firms certified/eligible as listed above, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

Southwest Outfall Replacement, Capital Project No. 8108
Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY
Capital Project No. 8108
BID DATE: June 8, 2017 at 11:00 AM

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review 40 CFR 33.204-33.205 or certified by EPA shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

Shea McNally JV
An EEO Employer
(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: Dennis Poulton, Chief Engineer

Subcontractor Outreach Meeting

Turner

Subcontractor Outreach Meeting
May 11, 2017 @ 10:30 am

Turner Construction Company, representing the City and County of San Francisco as their Design/Build Contractor, formally announces the upcoming bidding opportunity on the project listed below. Bidders are encouraged to seek Local Business certification from the SF Contract Monitoring Division (CMD) before May 30, 2017.

San Francisco International Airport
Contract No. 9034.66
Demolition of Terminal 2 Air Traffic Control Tower Project –
Build Back Phase

Approximate Construction Value: \$26,000,000
Owner: City and County of San Francisco, and its Airport Commission

Turner has been awarded this project, which is the demolition of the existing ATCT CAB that restricts controllers visibility of the Airport movement area. The Project includes reconstruction of the Terminal 2 (T2) office tower third and fourth floors into an Airport - occupied or leasable tenant core and shell space.

The following trade packages will be released for bid in May 2017, as part of Bid Group 4, Phase 1:

Bid Group	Section	Bid Package
4.01	05 12 00	Structural Steel + Metal Deck + Stairs
4.02a	08 44 00	Exterior Glazing
4.02b	09 20 00	Exterior Wall Drywall + Plaster + Scaffolding
4.03	14 20 00	Vertical Transportation

The following DRAFT trade packages will be released for bid in August 2017, as part of Bid Group 4, Phase 2:

Bid Group	Section	Bid Package
4.04	03 00 00	Concrete Decking, Housekeeping Pads
4.05	05 70 00	Misc Metals
4.06	07 00 00	Waterproofing/Roofing + Pavers
4.07	08 10 00	Doors/Frames/Hardware
4.08	09 20 10	Drywall/Framing + Insulation + Plaster + Fireproofing
4.09	09 60 00	Flooring
4.10	09 90 00	Painting + Sealants
4.11	10 15 50	Toilet Partitions + Accessories + Specialties
4.12	10 40 00	Signage
4.13	21 00 00	Fire Protection
4.14	23 00 00	Mechanical/Plumbing/Controls
4.15	26 00 00	Electrical + Special Systems + Security + Fire Alarm
4.16	06 20 00	Finish Carpentry + Case Work
4.17	09 30 00	Ceramic Tile
4.18	12 93 00	Planters & Site Furnishings

Plans and Specifications

Contract documents, including drawings and specifications, for Phase 1 and Phase 2 are anticipated to be available in May and August, 2017, respectively. Construction start is expected October, 2017.

Contractor Outreach Meeting

You are invited to attend a contractor outreach meeting on May 11th at 10:30AM at San Francisco International Airport, Terminal 2 Partnering Room. The Partnering Room is located in Terminal 2 on the ticketing level, behind the Starbucks. Representatives from Turner, the owner, and SF CMD will be present to answer questions regarding the bid packages, timing, schedules and certification.

Prequalification

Bidders interested in working with Turner on this project will be required to submit a prequalification package. Phase 1 Prequalifications have been completed. A list of Prequalified Prime subcontractors for Phase 1 will be available at the Outreach Meeting. For Phase 2, Prequalifications will be due June/July 2017. Contact Ana Valencia for more information.

There is a SF CMD LBE participation requirement for this project (24% for Design and 20% for Construction), which must be met with LBE firms that are certified LBE by the San Francisco Contract Monitoring Division. At bid time, each individual trade package will have a minimum participation requirement listed in order to meet the overall Project LBE participation requirement.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

2.5 Million Small Businesses

Continued from page 1

- Five industry groups accounted for 71.5 percent of all veteran-owned firm sales: wholesale trade (22.9 percent), retail trade (19.5 percent), manufacturing (12.3 percent), construction (10.1 percent), and professional, scientific, and technical services (7.0 percent).

Also, a bigger percentage of veteran-owned businesses were home-based (57.0 percent) compared with other businesses (52.2 percent) in the rest of the population. And the most common method for veterans to become business owners was to start their own businesses themselves.

Support for U.S. Military Veterans Entrepreneurship

It's encouraging to see military veterans take advantage of entrepreneurship opportunities available to them, and to continue to display many of the same qualities and resilience of civilian entrepreneurs.

If you are a military veteran who owns a small business or you know some vets, there are many sources of support for veterans, including the SBA's "Boots to Business" Program. These resources offer varied resources from franchise opportunities to business loans that help combat unemployment among returning veterans, and also demonstrate appreciation to our veterans for their service.

"Entrepreneurship is a choice made by many of our men and women in uniform when they move into civilian life," said Dr. Winslow Sargeant, former Chief Counsel for Advocacy for the SBA, in a previous statement about a similar SBA study. "Knowing more about the factors behind veterans' self-employment offers opportunities to lay the groundwork for successful ventures."

SOURCE: smallbiztrends.com

SBE Targeted “Sub-Bid Express” Availability and CUF



“Utilize SBE’s “Targeted Sub-bid Express” to attract available businesses with their CUF (commercially useful function) code verified by certifying agencies. Firms have bidding experience and a history of using a “sharp pencil”. All of these firms “hang out” in SBE’s 1.5 million B2B diverse database. So “availability” is not a problem.



You get 2 ads for the price of one – one in the publication and one on our website and be assured that your message is delivered timely **BEFORE BID DATE**.

CONTACT US TODAY

A: 795 Folsom Street, 1st Floor, San Francisco, CA 94107

P: 415-778-6250 or 800-800-8534

F: 415-778-6255

E: sbe@sbeinc.com

W: www.sbeinc.com

SBE is a certified DBE firm

SMALL BUSINESS EXCHANGE

FOLLOW US:



<https://www.facebook.com/sbeinc>



<https://twitter.com/SBEinc1984>

To Download the AD ORDER FORM, please visit the link below:

<http://e8.octadyne.net/clientFiles/8023/Sub-Bid-Request-Order-Form-rev-5-20-16-.pdf>

Public Legal Notices

CALIFORNIA STATE UNIVERSITY STANISLAUS

NOTICE TO CONTRACTORS PARKING LOT 3 RENOVATION, PROJECT NUMBER 10747 CSU STANISLAUS

One University Circle, Turlock, CA 95382

The Trustees of the California State University will receive sealed bid proposals in room MSR270 at the above address, for furnishing all labor and materials for construction of the Parking Lot 3 Renovation Project Number 10747, for the CSU Stanislaus campus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on May 30, 2017 in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the reconstruction of approximately 80,000 square feet of existing pavement and concrete improvements, installation of new drainage facilities, construction of ADA-compliant parking and access improvements, an upgrade of existing parking lot lighting to new dimmable LED fixtures and controller, and installation of new electric vehicle charging stations in accordance with the plans and specifications prepared by Jeffrey Brians, Blair Church & Flynn, Clovis CA. Plans and specifications may be seen at the office of the University and Plan Rooms. Architect's construction estimate is \$800,000.

Plans and specifications may be obtained after May 5, 2017 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the ARC Modesto location at (209) 524-2924 asking for the PlanWell Department. A non-refundable deposit of \$150 per set is required payable to ARC.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions, especially Article 2.02, regarding the necessity to prequalify with the Trustees ten (10) business days prior to the bid date.

Bidders must be prequalified with the Trustees. Contractors shall register and log in to "PlanetBids" to apply for prequalification at http://www.calstate.edu/cpdc/cm/contractor_prequal_bidders.shtml.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register.

A mandatory pre-bid walkthrough has been scheduled for May 16, 2017, at 10:00 am. Interested bidders should assemble at the South Dining Hall located in the cafeteria building number 12 on the campus map.

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and bidders shall identify the DVBEs to be used to satisfy this requirement in their bids. The University is granting a DVBE bid incentive of up to 1% as described in the Contract General Conditions. Bidders shall contact the Trustees' DVBE Coordinator at (209) 667-3243 or Debbie DaRosa at (209) 667-3987.

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified contractors, licensed in the State of California with an A license, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, Attention: Debbie DaRosa, (209) 667-3987, ddarosa@csustan.edu.

City and County of San Francisco Outreach Advertising April/May 2017

The Assessment Appeals Board resolves legal and value assessment issues between the Assessor's office and property owners. We have three vacancies on Board 1, which oversees all downtown properties – high rise residential, office, commercial, hotels. Board 1 also oversees all properties over \$50 million in assessed value throughout the City.

Assessment appeal hearings are quasi-judicial, conducted in a manner similar to a court setting, with evidence and testimony presented by the parties. The Board then evaluates the evidence and testimony, and renders its decision.

To be eligible for seat appointment, you must have minimum of five years professional experience in California as either a: (1) public accountant; (2) real estate broker; (3) attorney; or (4) property appraiser accredited by a nationally recognized organization, or certified by either the Office of Real Estate Appraiser or the State Board of Equalization.

For more information regarding the Assessment Appeals Board call (415) 554-6778.

The City & County of San Francisco, Office of the Clerk of the Board of Supervisors (Department) has commenced the following Request for Proposals (RFP) process:

Legislative Management System (LMS)

The department seeks a comprehensive Legislative Management System to integrate seamlessly with existing legislative processes and data, and answer day-to-day operational needs and mission critical business processes – including, but not limited to agenda management, legislative drafting/submission, and document management. The solution must be sufficiently flexible in functional and technical design to accommodate future technological changes and re-engineering.

The proposed not-to-exceed budget for implementation is \$390,000, with an annual not-to-exceed maintenance cost of \$30,000. The proposed term is five (5) years, with option to extend up to five (5) additional years. Actual contract term may vary.

Qualified firms with successful experience providing Legislative Management solutions are strongly encouraged to apply.

Interested parties may download the RFP and attachments by visiting: www.sfbos.org/contracting-opportunities.

Board of Supervisors Regularly Scheduled Board Meetings June and July Meetings

Come and see your local government at work, the Board of Supervisors hold weekly meetings most Tuesdays at 2:00 p.m. in Rm. 250 of San Francisco City Hall.

• June 6 • June 13 • June 20 • June 27
• July 11 • July 18 • July 25

LANGUAGE INTERPRETATION AVAILABLE UPON REQUEST CHINESE... SPANISH... FILIPINO

Requests must be received 48 hours in advance required for interpretation. For more information see the Board of Supervisor's website www.sfbos.org, or call 415-554-5184.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS-3000758#

UCLA

UCLA

UCLA BIDDING OPPORTUNITIES

Please refer to the below-listed website for public notices of prequalification and bidding opportunities over \$200,000 at UCLA:

<http://www.capitalprograms.ucla.edu/>

If you would like to register to receive free email notifications of bidding opportunities over \$200,000 at UCLA, please refer to the website below:

<http://www.capitalprograms.ucla.edu/Subscription/Subscribe>

To be added to our Rotating Bidder's list for bidding opportunities under \$200,000, please refer to the website below:

<http://www.capitalprograms.ucla.edu/Contracts/Overview>



Request For Proposal

Rinconada Reliability Improvement Project Integration and Support Services

Santa Clara Valley
Water District



Topic: Rinconada Reliability Improvement Project Integration and Support Services.

Who: The Santa Clara Valley Water District (District), located in San Jose, California, is seeking a qualified consultant (Consultant) to perform water treatment plant process integration and support services for the Rinconada Water Treatment Plant, Reliability Improvement Construction Project.

Detailed pertinent information and attachments associated with this RFP are available for download on the District's Contract Administration System (CAS) web portal at <http://cas.valleywater.org>.

All reference materials listed in the Preliminary Scope of Services are posted on the File Transfer Protocol (FTP) cloud provider site; contact **Patrick Carter** at PCarter@valleywater.org to obtain access to these materials. Consultants shall review and familiarize themselves with all pertinent information prior to submission of a Proposal. All proposals must be submitted electronically to CAS by the date and time specified in the RFP Schedule tab.

Prior to submitting a Proposal, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. In the account setup process, please select the expertise code "CM 10" and add contact information as necessary. Only registered firms will be notified by email generated by CAS if there are any changes to the RFP schedule, attachments, and/or pertinent information subsequent to the issuance of this RFP.

A pre-proposal meeting will be held on the date, time, and place specified in the RFP Schedule in CAS. The pre-proposal meeting will entail a presentation on project requirements, information on the CAS uploading process, and an overview of contractual requirements. Attendance at the pre-proposal meeting is not mandatory for the submission of a Proposal but strongly encouraged.

The tentative schedule for the consultant selection and contract award process including the notice of selection for the oral interviews, oral interview, notice of selection and beginning of contract negotiation, District Board of Directors' approval of contract, and the notice to proceed is specified in the RFP Schedule tab in CAS.

Contact: General questions regarding this solicitation will be accepted by email to **Patrick Carter** at PCarter@valleywater.org by the dates specified in the RFP Package Schedule tab. RFP responses to questions or additional information, interpretations, and supplemental instructions not included in the RFP, deemed by the District as necessary and relevant to responding to the RFP, will be available to all respondents in the form of an addendum uploaded to CAS in the RFP Details tab.

4/2017 BA

The fastest-growing group of entrepreneurs



Continued from page 1

6% of the country's workforce, according to the American Express report. Firms owned by African American women tend to be smaller than average and have lower employment growth.

That's of serious concern to Carla Walker Miller, whose Detroit-based Walker Miller Energy Services employs 43 people and expects revenues of \$7 million this year. She wants to see more women

focusing on growth businesses, and on supporting themselves and their communities.

"We face an incredibly steep incline trying to do two things: one is just to be successful, and the other is to create wealth," she said. "There is a glut of woman-owned businesses who are kind of mid-range. They support themselves, but they aren't on a high-growth trajectory."

SOURCE: <http://fortune.com>

GOOD FAITH & BEYOND

SBE help your company achieve inclusion

SBE is positioned to assist companies to enhance their good faith efforts and to strengthen their compliance with subcontracting plans.

SBE's unique business database provides a central location for disadvantaged, minority, woman, disabled veteran and other small businesses.

ONE LOCATION, 1.6 MILLION BUSINESSES

- SBE imports state DOT (nationwide)
- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies

SBE IS AN OUTREACH STANDARD!

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

SUB-BID REQUEST ADVERTISEMENTS

Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
 - SBE Today newsletter
 - SBE website www.sbeinc.com
 - Ad placement services in local print publications as required
- * Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco**
- * Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13**

TARGETED MAILING/FAXING/EMAILING

- By focus group, industry type(s), certification and other requirements
- Complete logs

TELEPHONE FOLLOW-UP

- Script tailored to project needs, four standard or individualized questions
- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

- Full documentation, tailored to agency requirements

CONTACT US TODAY

795 Folsom Street, Floor 1, San Francisco, CA 94107

Phone: 415.778.6250 or 800.800.8534

Fax: 415.778.6255

Email: sbe@sbeinc.com • Website: www.sbeinc.com

SBE is a certified DBE, MBE, SBE firm



SMALL BUSINESS EXCHANGE

Small Business Exchange, Inc. Diversity Outreach

ORDER FORM • FAX: (415) 778-6255 • EMAIL: sbe@sbeinc.com

NUMBER OF CONTACTS: _____ TELEPHONE FOLLOW-UP: Yes No

METHOD(S) FAX EMAIL MAIL RECALLS: Yes No

ADDITIONAL SERVICES Documentation in Print Electronic Format

ADVERTISEMENTS: Yes () No () If yes, indicate publication and dates below.

SBE Newspaper, publishes THURSDAY DATE(s) _____
 SBE Today **E-Publication**, publishes Monday through Friday DATE(s) _____
 www.sbeinc.com - internet ad EXPIRATION DATE: _____

MBDA Portal Posting SBA Sub-Net Posting Other Specify _____

Dollar Est. _____ Duration: _____

CERTIFICATION REQUIREMENTS: _____

FOCUS GROUPS: MBE DVBE DBE WBE OTHER _____

CITIES (or) COUNTY: (List the location areas from which you are seeking participants) _____

AGENCY/ORGANIZATION CONTACT: Yes No

METHOD(S) FAX EMAIL MAIL

ONLINE SEARCHES
SPECIFY

Separate _____

Search For Each Trade YES No

Search by project location only Other _____

Trades:

(NOTE: You can attached a separate sheet with just the trades)

NOTE: Ads Begin on date(s) specified.
Outreach Processing begins one week from receipt of order unless priority service is requested.

CUSTOM REPORTS YES NO
Describe: _____

Documentation requested by (date): _____

Data Query Requirement(s) NAIC SIC UNSPSC Other Specify _____

CONTRACT / RFP NUMBER: _____

PROJECT LOCATION: _____ BID DATE: _____

(NOTE: PLEASE SEND AD COPY AND THE PORTION OF THE SPEC THAT OUTLINES THE GFE STEPS FOR THIS SPECIFIC PROJECT)

COMPANY INFORMATION

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP _____

PHONE: _____ FAX: _____

Email: _____

CONTACT: _____

AUTHORIZED BY: _____ DATE: _____

Corporate Office

795 Folsom Street, 1st Floor • San Francisco, CA 94107-4226 • Phone (415) 778-6250 • Toll Free (800) 800-8534

You can also download the Outreach order form here:
<https://goo.gl/bwrPjv>

Our B2B database creates a bridge to opportunity

Our legacy database contains the profiles of companies throughout the nation.

The database includes both certified small minority, woman, disadvantaged, and disabled veteran businesses and businesses that are potentially certifiable. Each business record contains 35+ fields of information including contact information, certifications, business SIC/NAIC/UNSPSC codes, and much more. SBE imports businesses from multiple nationwide sources including SBA CCR, state DOT DBE's, over 60 city and state universities, and businesses certified by many local agencies.

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375637-00

Fictitious Business Name(s):

Food & Wine 411
Address
1650 Jackson Street, #406, San Francisco, CA 94109
Full Name of Registrant #1
Mirabella Kamm
Address of Registrant #1
1650 Jackson Street, #406, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/3/2017**

Signed: **Mirabella Kamm**

This statement was filed with the County Clerk of San Francisco County on **4/19/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
4/19/2017

4/20/17 + 4/27/17 + 5/4/17 + 5/11/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375537-00

Fictitious Business Name(s):

Lemon Janitorial
Address
1156 Fitzgerald Avenue, San Francisco, CA 94124
Full Name of Registrant #1
Galo Cruz, Lady Antonia
Address of Registrant #1
1156 Fitzgerald Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/12/2017**

Signed: **Lady Galo**

This statement was filed with the County Clerk of San Francisco County on **4/12/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
Deputy County Clerk
4/12/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375311-00

Fictitious Business Name(s):

Parlor West
Address
235 Valencia Street, San Francisco, CA 94103
Full Name of Registrant #1
Arianne Gelardin
Address of Registrant #1
521 33rd Street Apt. #1, Oakland, CA 94609
Full Name of Registrant #2
Kyunghee Cho
Address of Registrant #2
499 Alabama Street Apt #107, San Francisco, CA 94110

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2017**

Signed: **Arianne Gelardin**

This statement was filed with the County Clerk of San Francisco County on **3/28/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
3/28/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375825-00

Fictitious Business Name(s):

Temperance Tattoo
Address
236 Leavenworth Street, San Francisco, CA 94102
Full Name of Registrant #1
Kirstie Foster
Address of Registrant #1
365 Talbot Avenue Apt. D04, Pacifica, CA 94044

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **NOT APPLICABLE**

Signed: **Kirstie Foster**

This statement was filed with the County Clerk of San Francisco County on **5/3/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
5/3/2017

5/4/17 + 5/11/17 + 5/18/17 + 5/25/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s):

blozzom
Address
285 Ocean Ave., San Francisco, CA 94112
Full Name of Registrant #1
Craig Gibbons
Address of Registrant #1
285 Ocean Ave., San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2016**

Signed: **Craig Gibbons**

This statement was filed with the County Clerk of San Francisco County on **3/02/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
3/02/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374917-00

Fictitious Business Name(s):

Spiritual Guidance
Address
269 CHURCH ST #5, SAN FRANCISCO, CA 94114
Full Name of Registrant #1
JESSICA STERIO-MILLER
Address of Registrant #1
269 CHURCH ST #5, SAN FRANCISCO, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/27/17**

Signed: **JESSICA STERIO-MILLER**

This statement was filed with the County Clerk of San Francisco County on **2/27/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
Deputy County Clerk
2/27/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s):

The Real P
Address
558 Head Street, San Francisco, CA 94132
Full Name of Registrant #1
Jasline A.V. Berry
Address of Registrant #1
558 Head Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jasline A.V. Berry**

This statement was filed with the County Clerk of San Francisco County on **3/06/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
Deputy County Clerk
3/06/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375162-00

Fictitious Business Name(s):

Chef Luo
Address
3452 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Sanyou Investment Partners (CA)
Address of Registrant #1
3452 Mission Street, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/2/2017**

Signed: **Robert Hui**

This statement was filed with the County Clerk of San Francisco County on **3/15/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
3/15/2017

3/23/17 + 3/30/17 + 4/6/17 + 4/13/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374984-00

Fictitious Business Name(s):

Glamour Lace
Address
301 Crescent Ct. Unit #3203, San Francisco, CA94134
Full Name of Registrant #1
Ivy Yu
Address of Registrant #1
301 Crescent Ct. Unit #3203, San Francisco, CA94134

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/2/2017**

Signed: **Ivy Yu**

This statement was filed with the County Clerk of San Francisco County on **3/2/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Giselle Romo
Deputy County Clerk
3/2/2017

3/16/17 + 3/23/17 + 3/30/17 + 4/6/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375062-00

Fictitious Business Name(s):

G & J Beauty Salon
Address
3446 Balboa Street, San Francisco, CA 94121
Full Name of Registrant #1 **Yun Lin**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Yun Lin**

This statement was filed with the County Clerk of San Francisco County on **3/9/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
Deputy County Clerk
3/9/2017

3/16/17 + 3/23/17 + 3/30/17 + 4/6/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375182-00

Fictitious Business Name(s):

Martinoni Construction Management
Address
1990 Beach Street #304, San Francisco, CA 94123
Full Name of Registrant #1
Dustin Martinoni
Address of Registrant #1
1990 Beach Street #304, San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/7/2017**

Signed: **Dustin Martinoni**

This statement was filed with the County Clerk of San Francisco County on **3/17/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
Deputy County Clerk
3/17/2017

3/23/17 + 3/30/17 + 4/6/17 + 4/13/17

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Liberty Market
Located at **5851 Geary Blvd, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **7/30/14** under file **0359727**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Liberty Market Inc.
27904 Farm Hill Dr., Hayward, CA 94542

This business was conducted by a **A CORPORATION**

Signed: **Mohinder Singh, President**

This statement was filed with the County Clerk of San Francisco County on

Filed: Giselle Romo
Deputy County Clerk
4/27/2017

5/4/17 + 5/11/17 + 5/17/17 + 5/25/17

California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES
FRUITVALE STATION AND COLISEUM STATION**

Contract No. 15PJ-130B

Bid Closing Date: JUNE 6, 2017 @ 2:00 PM

DBE GOAL: 12%

CONTACT:

Robert Rosas

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300

Walnut Creek, California 94596

PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing structural retrofit of pier foundations, columns and pier caps; demolition of selected existing facilities; shoring for excavation support; excavation; steel and concrete structure retrofit at girders, and stairs; drilling and bonding dowels in concrete; electrical work at piers and the main concourse, defined as the covered area between station entrances; architectural work at stairs and curtain walls, retrofit of escalator trusses, restoration of paving, striping, sidewalks, signage, traffic control, utilities. Optional Work: Breakrooms improvements at Coliseum station and/or Fruitvale station may be included at the discretion of the District as described in the Contract Documents. Duration of Project is 1200 Calendar Days.

Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

Subcontractors and Suppliers being solicited include but not limited to:

Construction Staking, Traffic Control System, Project Signs, Construction Area Signs, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary SWPPP Devices, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Abatement (Asbestos/Lead) & Demolition, Select Structure Concrete Removal, Pre-Stressing/Post Tensioning, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Fiber Reinforced Polymer Column Casing, Structural Steel Framing, Architectural Work (Aluminum Walls, Glazing and Storefronts), Fire Suppression, Plumbing & HVAC, Electrical and Communication, Earthwork, Shoring and Underpinning for Safeguarding Structures, Asphalt Paving, Concrete Paving, Minor Concrete (Concrete Curbs, Gutters, and Walks), Signage and Pavement Markings, Chain Link Fences and Gates, Utilities, Building General Contractors for Breakroom(s) Optional Improvements, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at the Districts Offices for plan room locations please call BART at 510-851-3174. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

SUB BIDS REQUESTED

Alameda Corridor Transportation Authority • ALAMEDA CORRIDOR MAINTENANCE SERVICES

Bid Date: May 17, 2017 @ 3:00 PM • Subcontract Proposals due May 15, 2017 at 3:00 PM

Stacy and Witbeck

CSL 414305

2800 Harbor Bay Pkwy, Alameda, CA 94502

(510) 748-1870 | (510) 748-1205 fax

Scope of Work Includes:

Crane service, debris removal, fence installation/repair, graffiti removal, security, painting, traffic control, weed abatement, trucking, traffic control, electrical, and plumbing

Subcontractors and suppliers interested in this project may contact

Kurt Diederich at (925) 448-4310 or by email at kdiederich@stacywitbeck.com.

We are an equal opportunity employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project

**CONSTRUCTION OF HAYWARD MAINTENANCE
COMPLEX PROJECT
TURNABLE RELOCATION**

BART Contract No. 01RQ-190 / FTA GRANT #CA-95-X326

Bids: May 23, 2017 @ 2 pm

Subcontracting Goal – DBE 10%

The work in this contract includes but is not limited to: Demolition; Portland Cement Concrete; CIP Concrete; Concrete Reinforcing; Non-Shrink Grout; Metal Welding; Structural Steel Framing; Metal Fabrications; Metal Stairs & Railings; Painting; Mechanical Vehicle Turntable; Raceways; Underground Ductwork & Structures for Facility Services; Electrical; Low-Voltage Wires & Cables; Circuit Breakers & Panelboards; Earthwork; Clearing/Grubbing; Excavation Support & Protection; Asphalt Paving; Aggregate Subbase & Base Courses; Storm Drain Utilities; Concrete Ties; Contact Rail Systems; Ballasted Track; Running Rail; Trackwork; DC Control Power System; Traction Power Cables

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

**SOUTH SAN FRANCISCO STATION IMPROVEMENTS
CALTRAIN CONTRACT #17-J-C-063**

Bids: 05/30/2017 @ 2 PM

SUBCONTRACTING GOAL – DBE- 14%

Demo; Site Clearing; Earthwork; Disposal of Excess Soil & Railroad Ballast; Station Platforms, Sidewalks, Curbs & Gutters; Asphalt Paving; Wheelstops; Station Fence & Railing; Chain Link Fence; Traffic Control; Welded Wire Mesh Fence; Retaining Wall System; Planting/Irrigation; CIP Concrete, Shotcrete; Rebar; CIDH Piles; OCS Pole Foundations & Guy Anchors; Glass Unit Masonry; Metal Fab; Handrails & Railings; Anti-Graffiti Window Film; Paints/Coatings; Graffiti-Resistant Coating; Station Furnishings; Station Shelters; Wheelchair Lift & Shed; Signs; Plumbing; Mechanical; Fire-Suppression Piping; Electrical; Site Lighting; CCTV System; PA System; Trackwork; Timber Crossties & Switch Ties; Conc Crossties & Rail Fastener Assemblies; Rail; Track Removal & Salvage; Conc Grade Crossings; Thermite Rail Welding

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:

**BART EARTHQUAKE SAFETY PROGRAM
FRUITVALE STATION & COLISEUM STATION**

BART Contract No. 15PJ-130B /

FHWA Project No. STPLZ-6000(060)

Bids: June 6, 2017 @ 2 pm

Subcontracting Goal – DBE 12%

The work in this contract includes but is not limited to: Demo; Asbestos & Lead-Based Paint Abatement; Concrete Restoration; Portland Cement Concrete; Conc Forming; Falsework; Rebar; Post-Tensioning; CIP Concrete; Non-Shrink Grout; Epoxy Injection; FRP Column Casings; Metal Welding; Structural Steel Framing; Metal Decking; Cold-Formed Metal Framing; Metal Stairs/Railings; Metal Fab; Decorative Metal; Wood Casework; Bldg. Roof & Deck Insulation; Alum Plate Panel System; Metal Wall Panels; Thermoplastic Membrane Roofing; Flashing/Sheet Metal; Metal Roofing; Firestopping; Window Restoration & Replacement; Metal Doors/Frames; Overhead Coiling Doors; Alum Windows; Door Hdw; Glazing; Tile Replacement/Restoration; Plaster & Drywall; Tile; Acoustical Panel Ceilings; Metal Plank Ceilings; Resilient Tile Flooring; Epoxy Resin Terrazzo; Painting; Toilet & Janitorial Accessories; Bird Control Devices; Residential Appliances; Plumbing & HVAC; Electrical; Fire-Suppression Standpipe; Wet-Pipe Sprinkler System; Sanitary Sewerage; Storm Drainage; Refrigerant Piping; HVAC Ducts, Casings, Fans; Circuit Breakers & Panelboards; Lighting; Telephone, Public Address, Alarm, CCTV Systems; Earthwork; AC Paving; Clearing/Grubbing; Conc Paving, Curbs, Gutters & Walks; Parking Bumpers; Pavement Markings; CL Fences/Gates; Planting/Irrigation

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer



Project:

The Exchange on 16th Street, San Francisco CA

Pre-Bid Conference: May 11, 2017 at 10AM

Conference Location: Mission Bay Pavilion

(290 Channel Street, San Francisco)

Bid Date: May 26, 2017 at 2:00PM

Hathaway Dinwiddie is the General Contractor for The Exchange on 16th Street, a new Class A multi-story office complex of 700,000 GSF over a 300,000 SF parking podium with associated site and infrastructure work. We are in receipt of the Bid Set of documents and are currently requesting bids for the following trades: (1) Restroom Tiling, (2) Main Lobby Tiling, (3) Main Lobby Wood Paneling, (4) Casework and Reception Desks, (5) Interior Painting, (6) Exterior Painting, (7) Exterior and Interior Final Cleaning, (8) Bike Lockers, (9) Locker Room Lockers, (10) Join Sealants, (11) Striping and Wheelstops, (12) Code Signage, (13) Interior Glazing and Mirrors, (14) Flooring, (15) Elevator Interiors, (16) Entrance Mats, (17) Intumescent Paint, (18) Window Film, (19) Toilet Partitions, (20) Accessories and FRP, (21) Perimeter Fencing, and (22) Acoustic Ceilings.

The Office of Community Investment and Infrastructure (OCII) has established a subcontracting and supplier participation goal for this project at 50% with first consideration for San Francisco-based LBEs, MBEs, WBEs and SBEs.

To obtain bid documents email, Project Manager, Lael Blum at BlumL@hdcco.com.

For questions regarding LBE goals email, Workforce Diversity Administrator, Leticia Avalos at AvalosL@hdcco.com.

**HATHAWAY DINWIDDIE CONSTRUCTION COMPANY
IS AN EQUAL OPPORTUNITY EMPLOYER.**





SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 33 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

LINK TO OUTREACH ORDER FORM:

http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com